



GLOBAL INTERNSHIP PROGRAM – COMPANY PROFILE

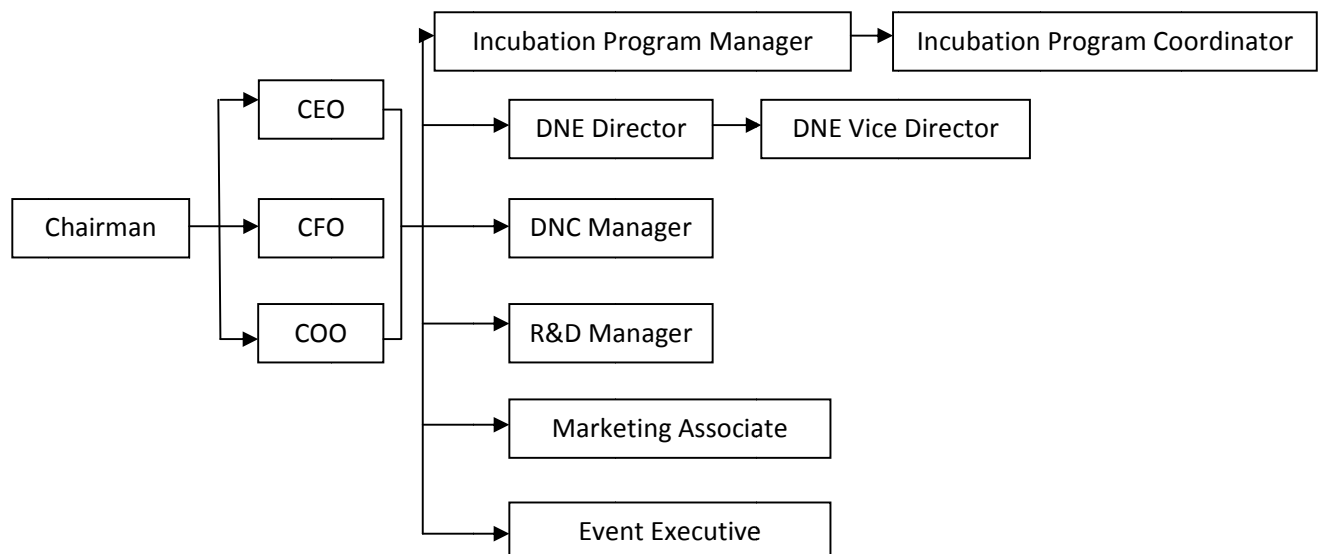
DNES

I. Company information:

1. *History and business:*

DNES is an Da Nang - based incubator focusing on helping seed-stage startups take off the ground. The incubator provides hands-on support with learning, office space, mentorship and networking opportunities. Selected startups will participate in a program focused on fundamentals such as product-market fit, go-to-market, HR/team and fundraising. DNES is a public private partnership incubator, the only one of its kind. It has been accelerating over 30 founders in 4 batches since 2016.

2. *DNES Team Members:*



3. *Achievement:*

DNES have incubated many companies including:

TETHOW: A voice-based social network helps users share their experiences with people in the same community.

HÈM BÍCH HOÀ: Build a common space for art and business along a small alley in Danang city.

CHIM XANH: Provide inimally processed foods to help customer save time.

XEPKEO.VN: An app to help users create group and set time and place to hang out.

H20 FARM: Providing clean vegetable solution for townhouses: consulting, installing, transferring the system. Commercial hydroponic cultivation incorporates IOT applications in agriculture.

DICHUNG.VN: Dichung.vn is a niche social network combined with an e-commerce marketplace. It connects people who need a ride with others who want to share or sell free seats in their vehicles.

VILLAGE TRIP: Provide daily tour full of experience the daily life local cuisine, specialties, culture and beautiful landscape of Vietnamese's villages.

HEMOCARE: Homecare is a home-based physician and nursing service to help doctors maximize their income and help patients save time and support them when they are sick via mobile app, website, and call center.

IKIDS: Ikids is a creative center to stimulate creative thinking of children by using STEM, an innovative method in education for children.

FISHAPO: Product fish-sauce powder

HEKATE: A platform to help create chatbot to engage your audience.

ANTBUDDY: AntBuddy provides Cloud Call Center which can be easily expanded and integrated. AntBuddy Cloud Call Center can connect different customer support solutions (Vieber, Skype, We Call, Facebook, Web Chat, SMS, Email, ...) and integrate into only one solution when communicating with customer.

TOB: TOB is a startup company specializing in the patent, research and development of technology products made in Vietnam for mothers and babies, with product base on multifunction TOB cradles and strollers.

MINH HÔNG: Multipurpose Bioproduct - microbial extract of vegetables and fruits containing aerobic and anaerobic bacteria, thereby creating a series of dishwashing and mopping products.

ZODY: Zody is a loyalty rewards program for end-users which also serves as a Customer Relations Management system for merchants. Zody is helping hundreds of local business and brands to collect customers database, track user behaviors and reward them with points. Zody also provides marketing automation tools to help merchants to improve customer retention to increase engagement and revenue for their business

TARA: A brand name for Natural Health, Beauty and Home Care products, using 100% natural and traditional Vietnamese ingredients.

INVIETNAM: inVietNam is a travel platform which provides reliable and up-to-minute content from locals, helping travelers explore Vietnam safely and handily.

DEMEATER: Snack made from Cricket meat, following by other insects and plants.

4. *Partners:*

DNES partners include: Mekong Business Initiative, ADB, Australian Government, IPP, Swiss EP, Flying Fish Investment, VN-UK Institute for Research and Executive Education, Vietnam Mentors Initiative, VietYouth, Danang Newspaper, Danang Startup Council.

5. *Company website:* dnes.vn

II. Tentatively internship information:

1. Internship supervisor's information (tentatively)

Name: Mr. Dzung Ho

Title: Chief Operation Officer – DNE Director

Email: dzung.ho@dnes.vn

Mobile phone: +84937994728

2. Working location:

31 Tran Phu Street, Hai Chau District, Danang City, Vietnam

3. Skills to be trained:

Marketing

Fund-Seeking

Networking, Business Development

Event Management

(depending on the qualifications of interns)



GLOBAL INTERNSHIP PROGRAM – COMPANY PROFILE

FPT INTERNATIONAL STUDENT EXCHANGE CENTER (FISEC)

I. Organization information

1. History and mission

FISEC, previously a part of Global Office of FPT University, which is the first university established by an enterprise in 2006, working under globalization strategy of FPT University, is responsible for the coordination of inbound students. FISEC manages the promotion of the international mobility programs for students and maintains and develops and maintains relationships with professors and universities abroad. It has been separated from Global Office and operated independently since August 2016.

Furthermore, FISEC endeavors to support FPT University's internationalization with different culture exchange activities and programs. FISEC plays a key role in the international student process and the “Go Global” strategy of FPT University to increase student mobility, which is critical in the development of high-quality human resources needed for a fast-changing business world.

With such mission, FISEC develops and provides international students with many short course programs such as Semester Abroad, Intensive English Training, Global Internship, Study Tour, Community Outreach. In addition to this, FISEC manages to develop an international community in the dormitory for the international students to exchange their own cultures as well as ideas with their peers from many countries.

2. *Organization structure:*

FISEC team is led by the director, Mr. Hoang Van Cuong with the support of Program Coordinators in charge of international partnership with universities around the world as well as local enterprises and Delivery Coordinators to handle exchange students. All daily operations are under the support of the Administrator.

3. *Achievement*

Every year, over 400 students from all around the world come to FISEC for exchange programs. They are from the UK, France, Denmark, Portugal, Netherlands, Japan, Korea, Thailand, Brunei, Taiwan, Indonesia, etc.

The network of university partners include:

- * Shinshu University (Japan)
- * Hosei University (Japan)
- * Shibaura Institute of Technology (Japan)
- * Kyushu Institute of Technology (Japan)
- * Gakushuin University (Japan)
- * Deakin University (Australia)
- * Universiti of Brunei Darusalem (Brunei)
- * Nakhon Pathom Rajabhat University (Thailand)
- * Khon Kaen University (Thailand)
- * Panyapiwat Institute of Management (Thailand)
- * ESCE (France)
- * Telecom Ecole de Management (France)
- * Fontys University of Applied Science (Netherlands)
- * Southern Taiwan University of Science and Technology (Taiwan)
- * Kyunghee University (Korea)
- * Korea University of Business (Korea)

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The network of entrepreneurs have been continuously expanded over the past years, including:

- * FPT Corporation
- * Axon Active
- * VinaCapital
- * Danang Incubator Hub (DNES)
- * Asian Tech
- * Rikkei Soft
- * Global Cybersoft
- * Hyatt Regency
- * Furama Resort
- * Fusion Maia Resort
- * Almanity Wellness Resort
- * Royal Lotus Hotel
- * Belle Maison Hotel
- * Hotel Royal MGallery
- ...

4. Website address:

Exchange.fpt.edu.vn

II. Tentative internship information

1. Supervisor's information

Name: Ms. Nguyen Thu Hien

Title: International Program Coordinator and Entrepreneur Relations Officer

Email: hienntt65@fe.edu.vn

Mobile: +84935625592

2. Working location

FISEC Office, 1st Floor, FPT Massda Building, Road No.1, An Don Industrial Park, Son Tra District, Danang City, Vietnam

3. *Skills to be trained*

- Program Coordinating
- Partnership Development
- Marketing
- Event Management

(depends on the background and qualifications of interns)



GLOBAL INTERNSHIP PROGRAM – COMPANY PROFILE

VIETRAVEL

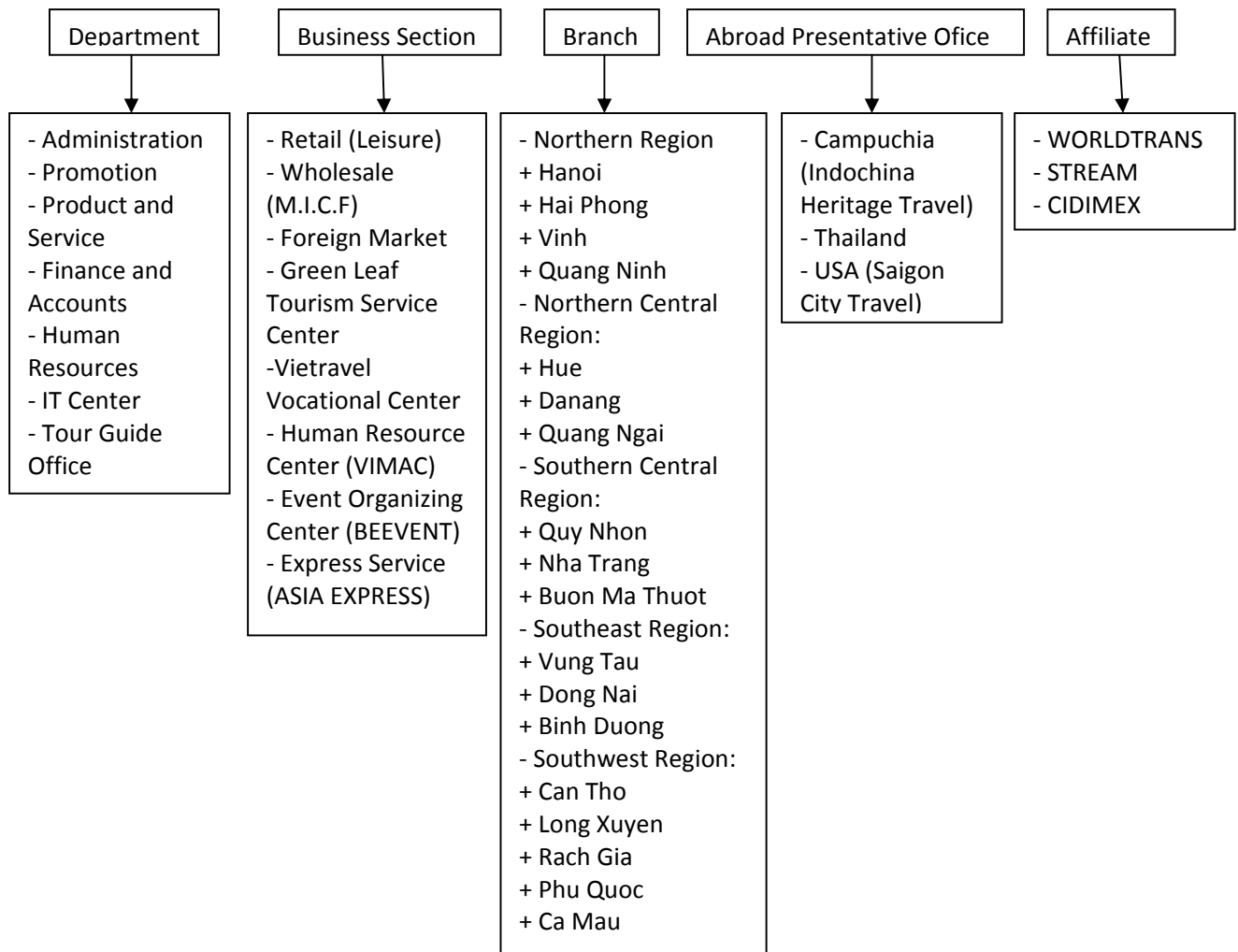
I. Company information:

1. History and business

Being one of the top leading tourism companies in Vietnam today, Vietravel is the most professional and advanced tour packaging service provider. Established and developed since 1995, Vietravel has been continuously expanding and affirming itself not only within the domestic scope but also internationally. Vietravel is also participating in bringing the Vietnamese travellers to various destination all over the world with newly excited and unique tours. Vietravel is successfully have customers such as the Japanese, Koreans, and Europeans to become our major business partners.

Vietravel has been highly honored to be the organizer of different events of international standards; for example, The Asia - Pacific Economic Cooperation (APEC) of 2006, The Southeast Asia Undergraduates Sports Festival, The Vesak of 2008, etc. In order to serve our customers in the most satisfied manner, more than 1.000 employees of Vietravel company have been greatly contributing their striving efforts without any hesitations.

2. Company structure



3. Achievement

Vietravel is not only simply a well-known trademark, but it has also become a very close friend for hundreds and thousands of travelers supporting Vietravel every year. Vietravel has been honored to become “**The Most Preferred Trademark**” voted by the Saigon Giai Phong newspaper’s readers for consecutive years, and “**The Golden Trademark**” of the Vietnam’s tourism industry. Moreover, Vietravel had also received other valuable awards such as “**The Most Satisfied Travel Service**” voted by Saigon Tiep Thi Newspaper; “**Top Trade Services 2008**” given by the Trade Ministry; etc.

In 2013, Vietravel was presented the two titles of the leading tour operator and travel agency in Vietnam of **the 20th World Travel Awards (WTA)** at a ceremony held in Dubai in October. Also, Vietravel was awarded the Best Travel Agency for Asia prize of **the 24th TTG Travel Awards 2013** at a ceremony held in Bangkok on October 3.

4. Company website: vietravel.com.vn

II. Tentative Internship Information

1. Supervisor Information (Tentatively)

Name: Ms. Tran Thi Thanh Hang

Title: Sale Executive

Email: hangttt.dng@vietravel.com

2. Working location:

Vietravel Danang Branch – 58 Pasteur Street, Hai Chau District, Danang City

3. Skills to be trained:

- Customer Development
- Marketing
- Market Research in tourism section

(Depends on the qualifications and background of interns)



GLOBAL INTERNSHIP PROGRAM – COMPANY PROFILE

VINACAPITAL

I. Company information

1. *History and business*

Founded in 2003, VinaCapital is one of Vietnam's leading investment management and real estate development firms, with a diversified portfolio of USD1.8 billion in assets under management. Our mission is to produce superior returns for investors by using our extensive knowledge, networks, and creativity to identify and capitalise on the many opportunities emerging in Vietnam. Led by senior executives with extensive experience in international finance and investment management, VinaCapital's industry-leading professionals cover the full range of traditional and alternative asset classes including listed equity, private equity, venture capital, fixed income, and real estate. VinaCapital manages two closed-end funds listed on the London Stock Exchange:

VinaCapital Vietnam Opportunity Fund Limited (VOF), which trades on the Main Market, is a diversified fund that invests in several asset classes including public and private equities.

VinaLand Limited (VNL), which trades on AIM, is a real estate fund that makes direct investments in the residential, retail, hospitality and office sectors.

Other funds include:

Forum One – VCG Partners Vietnam Fund (VVF), a UCITS-compliant, long-term, open-ended fund, with an active, bottom-up approach to listed equity investment.

DFJ VinaCapital L.P. (DFJV), our venture capital fund in partnership with noted US firm Draper Fisher Jurvetson, is focused on early stage investments in technology, new media and fintech.

VinaWealth Equity Opportunity Fund (VEOF), a domestic fund that maximises returns through both capital appreciation and dividend yield from investments in various listed equities in Vietnam.

VinaWealth Enhanced Fixed Income Fund (VFF), which invests in fixed income securities such as government bonds, corporate bonds, and term deposits.

Mission

VinaCapital strives to provide the highest quality investment products, strategic financing and real estate development services across all major industries in Vietnam.

Our corporate identity is best summarised by the following two slogans:

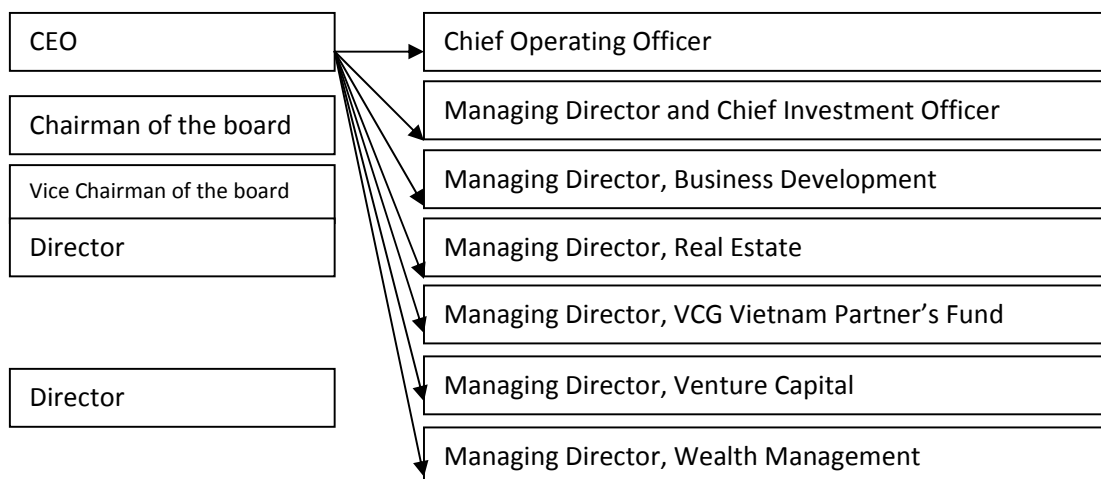
“Taking Vietnam to the world”.

VinaCapital is a leading commercial ambassador for Vietnam, promoting trade and investment in Vietnam with partners around the world. We work to ensure existing and potential investors are aware of and accurately understand the nature of Vietnam’s investment opportunities.

“A Catalyst for growth”.

VinaCapital is a catalyst supporting Vietnam’s economic development. We help introduce new ideas, approaches, products and technologies into Vietnam while providing the leadership and management support necessary to ensure international standards are successfully merged with the dynamism and entrepreneurial spirit that are the hallmark of Vietnam’s business culture.

2. Company structure



3. *Achievement*

VinaCapital was awarded four – 2014 Asia Pacific Property Awards – celebrating the highest level of achievement by companies operating in all sectors of the property and real estate industry. David Blackhall, VinaGroup's Real Estate Managing Director, said the international awards elevate the global reputation of VinaCapital in property industry and accentuates the outstanding quality of its projects. VinaCapital is Vietnam's leading group in asset and investment management and real estate development.

4. *Company website:* vinacapital.com

II. Tentative internship information

1. *Supervisor's information*

Name: Ms. Le Nguyen

Title: HR Supervisor – VinaCapital Danang

Email: le.nguyen@vinacapitaldanang.com

Mobile: +84935727290

2. *Working location*

VinaCapital Danang – 10th Floor, PVCombank Building, 30/4 street, Danang city, Vietnam

3. *Skills to be trained*

Interns to be trained in marketing research, business development in the real estate section of Danang in particular and Vietnam in general, based on the actual qualifications and background of the interns.